THE CITY OF SALISBURY

HUMAN RESOURCES DEPARTMENT City Office Building 132 North Main Street, 2nd Floor P. O. Box 479 Salisbury, NC 28145-0479



EMPLOYMENT OPPORTUNITIES

Internal and Contracted Employees Broadband Sales Specialist

Seeking a self-motivated, energetic and creative sales person with proven commissioned sales experience. Essential functions include: Presentations to potential customers with accurate information of all options of services available. Prospecting new customers through door-to-door, networking events, referrals, cold-calling and any other means necessary. Maintain the confidentiality of customers and business data at all times. Follows up with all inquiries in a timely manner. Polished written and verbal skills. Perform other duties as assigned. Meet productivity set by the department. Must provide excellent customer service and promote a positive image of the city at all times. Monday-Friday with the flexibility to work 10 am to 9 pm and some Saturdays and/or Sundays (hours will vary based on meeting minimum sales quotas).

Requires a High School Diploma or GED. Bilingual is a plus. Must have a valid driver's license with a good record in the State of North Carolina.

To be considered, applicants must apply for this position by 5:00 p.m. on **February 11, 2014. EOE**

> Base salary: \$20,000.00 Plus commission based on individual performance Earning potential \$45,000.00 plus

For more information visit/call the City of Salisbury Human Resources Department, City Office Building, 132 North Main Street, 2nd Floor Phone: (704)638-5217. Apply online: www.salisburync.gov/hr

Job Opportunities Hotline: 704-638-5355